



Betis Direct is an experienced provider of comprehensive information technology products and solutions. Since 2016, we have supported Federal, Corporate, Healthcare, and Education customers worldwide. Our services include systems engineering, enterprise solutions, technology deployments, infrastructure installation and upgrades, and hardware and software sales. We help organizations meet business requirements through practical, innovative technology implementations.

### OUR PEOPLE MAKE THE DIFFERENCE

▶ **Team Oriented Environment**

▶ **Spirit of Cooperation**

▶ **Pride and Achievement**



**PUBLIC SECTOR** — Betis provides hardware, software, and solutions to address the federal, state, and local government's top challenges head-on



**EDUCATION** — Educators leverage our expertise to help them achieve their goals



**HEALTHCARE** — Betis' Healthcare IT solutions meet HIPPA and FIPP compliance standards while ensuring safe and secure patient data.



**FINANCIAL** — Financial Services customers choose Betis to help them modernize their operations

### BETIS AT A GLANCE

- Founded in 2016
- Headquartered in McLean, VA
- ISO 9001:2015 certified
- Full-service provider of Information Technology
- A portfolio of solutions encompassing Hardware, Software, Cloud Computing, and Managed Services
- Exceptional Customer Service
- Strategic Alliance with Betis Group
- MBE

## CORE COMPETENCIES

### VALUE ADDED RESELLER (VAR) / DISTRIBUTOR

- Multiple Channel Partners to offer competitive pricing
- Line card with hundreds of certified IT vendors
- Hardware
  - Notebooks
  - Desktops
  - Servers
  - Printers & Supplies
  - Networking —Routers, Switches, Firewalls
  - Storage Hardware
- Software
  - Multiple Software Providers
  - Enterprise Licensing Agreements
  - Licensing Support

### EVERYTHING AS A SERVICE (XaaS)

- Hardware as a Service (HaaS)
- Infrastructure as a Service (IaaS)
- Software as a Service (SaaS)
- Security as a Service (SECaaS)

### INSTALLATION & INTEGRATION SERVICES

- Technical Refresh & Deployment Solutions
- Network Systems Integration
- Cloud Computing
- Cybersecurity Solutions
- Big Data Management
- Telecom Solutions
- Logistics

### MANAGED SERVICE SOLUTIONS

- Managed IT Services



The mission of our company is to provide our clients with the highest level of technical services. With this mission set firmly in our minds, we assure that our clients' needs are felt as our own. We have developed an organization and philosophy designed to enable us to meet our clients' needs with consistent accuracy.

## OUR COMMUNITY

Betis Direct believes in giving back to the community and empowering our employees with the ability to spend time volunteering.

## STRATEGIC PARTNERS



For the complete list, please visit [BetisDirect.com](http://BetisDirect.com)

## CORPORATE FACTS

**Small Disadvantaged Business (SDB)**  
U.S. Small Business Administration

**Small, Woman-owned, Minority-owned Business (SWAM)**  
Commonwealth of Virginia

**Minority Business Enterprise (MBE)**  
National Minority Supplier Development Council (NMSDC)

**Disadvantaged Business Enterprise (DBE)**  
U.S. Department of Transportation

**NAICS** - 541519, 541511, 541512, 541513, 423430

**DUNS #** - 167021539    **CAGE CODE #**: 7N3E2



U.S. Small Business Administration



## A FEW OF OUR CLIENTS



## CONTACT

**Ross Cortes - CEO**

[ross.cortes@betisdirect.com](mailto:ross.cortes@betisdirect.com)  
(703) 731-0224

1451 Dolly Madison Blvd, Suite 240  
McLean, VA 22101  
(757) 331-1200